

PRESS RELEASE

ALA: THE BOARD OF DIRECTORS REVIEWED THE PRELIMINARY CONSOLIDATED RESULTS FOR THE FINANCIAL YEAR 2024 (UNAUDITED)

RECORD ACHIEVEMENTS IN TERMS OF REVENUES AND MARGINS DRIVEN BY EFFECTIVE COMMERCIAL STRATEGIES AND OPERATIONAL EXECUTION

EBITDA MARGIN UP BY 140 BPS

- **VALUE OF PRODUCTION:** Euro 290.8 million (Euro 233.1 million in 2023) + **24.8%**
- **EBITDA:** Euro 35.8 million (Euro 25.4 million in 2023) +**40.9%**.
- **EBITDA Margin** 12.3% (10.9% in 2023)
- **NET FINANCIAL POSITION (net debt):** Euro 48.0 million (Euro 46.7 million at 30 June 2024)

Naples, 12 February 2025 – The Board of Directors of **ALA S.p.A. (EGM: ALA)**, leader in Italy and among the main players at global level in the offering of integrated logistics services and in the distribution of products and components for the aeronautics and aerospace industry, both in the civil and defence sectors ("Aerospace & Defence"), listed on the Euronext Growth Milan Market managed by Borsa Italiana, under the chairmanship of Fulvio Scannapieco, met on the evening of 11 February 2025 and examined the Preliminary Consolidated Figures at 31 December 2024, not yet audited.

Value of Production reached a record level of Euro 290.8 million (Euro 233.1 million in 2023), with a YoY increase of 24.8%, highlighting significant improvement in the performance of all main revenue streams.

EBITDA stands at Euro 35.8 million, with a significant growth of 40.9% (Euro 25.4 million in 2023), demonstrating the effectiveness of the Company's current commercial strategies and operational execution.

The **EBITDA Margin** stands at 12.3% with an increase of 1.4 percentage points over the previous year, confirming the scalability of ALA business model.

The **Net Financial Position (debt)** closed at Euro 48.0 million, a slight increase compared to the figure reported on 30 June 2024. This figure reflects the major investment transactions aimed at supporting the Group's future growth.

Roberto Tonna, Chief Executive Officer of the ALA Group, commented as follows: *“We delivered yet another set of record results in 2024, with robust commercial and operating performance driving both organic growth and margins expansions. We are delighted to see progress and numerous achievements from all our businesses outside of Italy, particularly from France, Spain, the UK and Germany. We had set a strategic objective for the business five years ago, which was to transform ALA into a truly global value-creating enterprise. Today the Group owns some strong, diversified and market-leading positions across Europe and is well positioned to develop its footprint in high-potential regions such as North America, APAC and the Middle East. I am very proud of what we have collectively achieved as a team so far and I look forward to the next phase of growth as we continue to expand our portfolio of products and services. We remain absolutely focused on delivering best-in-class partnership to our outstanding customers and vendors base and to continue to create value for our shareholders”.*

This press release is available on the company website www.alacorporation.com in the “Investor Relations/Press Releases” section.

A.L.A. S.p.A. (Euronext Growth Milan: ALA) is a leading international supply chain partner in the Aerospace, Defense, Rail and High-Tech sectors. For over 35 years, ALA has been the go-to reference partner for the management and distribution of high-performance products, services and engineering solutions capable of simplifying and optimizing the supply chain management operations of its customers. With Headquarters in Naples, Italy, ALA – together with its subsidiary S.C.P. Sintesa – currently relies on a talented workforce of more than 650 people and on the strength of a growing network of sales offices and operations offices across Europe (Italy, Spain, Portugal, the United Kingdom, France and Germany), Israel and North America. ALA supplies customers in 40 countries and manages more than 1500 suppliers worldwide. www.alacorporation.com

For further information:

Investor Relations ALA Group

Raffaele Carriola CFO-Investor Relations Manager
T.: 081 3036311

investor.relations@alacorporation.com

Valentina Verde Head of Marketing & Communication
M.: +39 344 1768322

valentina.verde@alacorporation.com

**Euronext Growth Specialist
Banco BPM S.p.A.**

Andrea Belloli T+39 0243444037
Gabriele Gambarova T+39 0243444289

andrea.belloli@bancaakros.it
gabriele.gambarova@bancaakros.it

Euronext Growth Advisor

Equita SIM S.p.A.

Marco Clerici
Alessandro Papi

M+39 335 775 0702
M+39 334 370 0272

m.clerici@equita.eu
a.papi@equita.eu

**Investor Relation Advisor
CDR Communication**

Silvia Di Rosa
Luca Gentili
Giulio Garoia

M+39 335 786 4209
M+39 348 292 0498
M+39 342 357 1100

silvia.dirosa@cdr-communication.it
luca.gentili@cdr-communication.it
giulio.garoia@cdr-communication.it

Media Relations Advisor

Angelo Brunello
Carlotta Bianchi

M+39 329 211 7752
M+39 324 9042426

angelo.brunello@cdr-communication.it
carlotta.bianchi@cdr-communication.it