



PRESS RELEASE

ALA ANNOUNCES THE OPENING OF THE FIRST FOREIGN BRANCH OF ITS SPANISH SUBSIDIARY, SINTERSA S.A. CROSS-SELLING ACTIVITIES WILL ENABLE THE ALA GROUP TO ENTER NEW STRATEGIC PRODUCT AND MARKET SEGMENTS, THEREBY EXPANDING ITS DOMESTIC MARKET SHARE

Naples, February 5, 2024 - ALA S.p.A. (EGM: ALA), leader in Italy and a main global player in the offer of integrated logistics services and the distribution of products and components for the aerospace industry in both the civil and defence sectors (“Aerospace & Defence”), listed on the Euronext Growth Milan Market managed by Borsa Italiana, announces the opening of the first foreign branch of its Spanish subsidiary Sintersa S.A. (“Sintersa”), located in Northern Italy.

Sintersa's presence in Italy, with its significant expertise in areas complementary to those of ALA, particularly in the design, production, and assembly of *electrical interconnection systems* for Aerospace & Defence applications, will enable the ALA Group to enter new strategic product and market segments through significant cross-selling activities, and to expand Sintersa business and production outside the Iberian Peninsula, simultaneously increasing the Group’s market share in the domestic market.

The opening of the first foreign branch of Sintersa is certainly a strong signal of ALA commitment to meeting the specific needs of Italian Customers with new advanced solutions, ensuring optimized customer service, and facilitating access to a wide range of products and services.

Fulvio Scannapieco, Co-founder and Chairman of ALA, the company holding Sintersa, commented:
“The opening of the new branch in Italy marks a significant step for the ALA Group, which aims to gain further market share in the aerospace, defence, railway, and industrial sectors thanks to Sintersa experience, and to increasingly become the reference point in Italy and at international level. We believe this move can further improve operational and commercial synergies, as well as offer new products and services to the Group's present Customers. This plant is further evidence of our attention to Italy and the Italian market, and it will not simply be a distribution point but an excellence and an innovation hub. We are bringing directly into the heart of the Italian industry our expertise in the design, production, and assembly of electrical interconnection systems enriched by Sintersa's quality and forty-year experience.”

This press release is available on the company's website www.alacorporation.com in the "Investor Relations/Press Releases" section:

A.L.A. S.p.A. (Euronext Growth Milan: ALA) is a leading international supply chain partner in the Aerospace, Defence, Railway and High-Tech sectors. For more than 35 years, ALA has served as a one-stop partner for the management and distribution of high-performance products, services and engineering solutions designed to streamline and improve its customers’ supply chain management operations. Headquartered in Naples, Italy, ALA – together with its subsidiary S.C.P. Sintersa – currently relies on a talented workforce of more than 500 people and on the strength of a growing network of sales offices and operations offices across Europe (Italy, Spain, Portugal, the United Kingdom, France and Germany), Israel and North America. ALA serves customers in 40 countries and manages more than 1300 suppliers worldwide.



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